

**HOW I HELP CLIENTS**

# Independent expertise for critical cargo decisions.

Independent advice where cargo safety, regulation and operational consequences intersect.

**DANGEROUS GOODS / MILITARY CARGO / WASTE CARGO / MARITIME & MULTIMODAL SAFETY**

**THREE WAYS I HELP CLIENTS**

## SELECTED ENGAGEMENTS

**01**

## Critical Cargo Decisions & Operational Facilitation

Independent advice on cargo acceptance, documentation, regulatory interpretation and exceptional operating constraints. Technical dispute support when parties reach conflicting assessments of risk or responsibility.

**TYPICAL SITUATION**

*A shipment is delayed because carrier, terminal and shipper disagree on the safe and compliant next step.*

**02**

## Incidents, Casualties & Expert Support

Cargo-related incident reviews, technical analysis of evidence and operational decisions, independent expert opinions, and support to insurers, P&I clubs and legal teams in claims or disputes.

**TYPICAL SITUATION**

*A casualty or cargo claim requires an independent assessment of the facts, requirements and decision trail.*

**03**

## Cargo Risk & Process Assurance

Focused review of cargo screening, DG validation, escalation, responsibilities and management controls. Practical recommendations to strengthen assurance without creating unnecessary operational friction.

**TYPICAL SITUATION**

*Recurring cargo-screening exceptions consume expert capacity, but control ownership remains unclear.*

**WHO I SUPPORT**

Shipping lines • Logistics providers • Ports & terminals • P&I clubs • Marine insurers • Legal teams



## WHY MY EXPERIENCE MATTERS

# Judgement shaped by global responsibility.

Ken Rohlmann brings more than 20 years of experience in international shipping and cargo safety - including responsibility for complex decisions across a global liner-shipping operation.

2014 - 2024

**HAPAG-LLOYD**

Senior Director; Global Head of Dangerous Goods, Military and Waste Cargo.

2025

**NATIONAL CARGO BUREAU**

Vice President Global Activities, engaged as an external consultant.

2024

**IVODGA**

Chairman, following Executive Committee responsibilities.

2023 - 2024

**WORLD SHIPPING COUNCIL**

Coordinator, Dangerous Goods and Container Ship Fire Working Group.

## A DISCIPLINED ENGAGEMENT

01

**Initial discussion**

Clarify the decision, urgency and support required.

02

**Scope & safeguards**

Agree the role, independence, confidentiality and evidence.

03

**Independent review**

Test the facts, relevant requirements and practical options.

04

**Actionable output**

Deliver a clear assessment, opinion, workshop or decision basis.

## POSSIBLE DELIVERABLES

Decision note · Documentary risk assessment · Independent technical opinion · Incident review · Screening / governance review · Facilitated technical discussion

## DISCUSS A SPECIFIC ASSIGNMENT

A short initial conversation can establish whether an independent, technically grounded perspective would add value.

[rohlmanncargosafety.com/contact](https://rohlmanncargosafety.com/contact)

Hamburg, Germany / International assignments

